

Nat Ware, MBA

Founder & CEO

180 Degrees Consulting



Nat Ware is a world-renowned business leader, award-winning entrepreneur, Oxford-based economist, and prolific inventor.

He is the Founder/CEO of 180 Degrees Consulting, the world's largest consultancy for non-profits and social enterprises. Over the course of a decade, he built 180 Degrees from nothing into a multinational company with offices in 35 countries and over 5000 consultants worldwide. In the process, he has learnt valuable insights about effective leadership, managing and motivating employees, ensuring employee well-being, making teams work effectively, cross-cultural communication, preventing discrimination and intolerance, building amazing company cultures, recruiting and retaining top millennial talent, managing a decentralized global workforce, and bringing out the best in employees.

In addition to being a successful entrepreneur, Nat is an award-winning economist with a focus on human capital. He completed a Masters, MBA and PhD at Oxford University on a Rhodes Scholarship, where he was awarded the Said Prize for Top Oxford MBA Student. His PhD research focused on human capital, including how to ensure present and future employees have the right skills for the future, and how companies can simultaneously increase their profit while also doing good in the world. He has also undertaken cutting-edge research at Princeton University as a Visiting Fellow.

Nat is also a prolific inventor. He has invented a new way to measure social impact (Discounted Expected Marginal Impact, or DEMI), a ground-breaking new way to finance workforce reskilling (Tradeable Income-Based Securities, or TIBS), and an alternative to GDP as a measure of government performance (Discounted Expected National Income, or DENI).

In addition to being a Rhodes Scholar and the Top Oxford MBA Student, Nat has received many other prestigious awards as well. He is a Forbes 30 Under 30 list-maker, the Australian (NSW/ACT) Young Achiever of the Year, was awarded Best Performance in Development Economics at Oxford, and won the Convocation Medal for Best All-Rounder at Sydney University (1st/33,000 students). He is a Goldman Sachs Global Leader, World Economic Forum Global Shaper, has swum the English Channel to raise money for charitable causes, taught a postgraduate course at age 21, has completed a full Ironman triathlon, and is the only ever two-time Global Winner of the St Gallen Wings of Excellence Award.

Given all this, it is no wonder that Nat Ware is a highly sought-after keynote speaker. He has given three acclaimed TED talks with over a million views, achieved the Highest

Scoring Speech at the World Debating Championships (1st/7200 speeches), and regularly speaks before world leaders at high-profile conferences and events. Every talk he gives is entertaining, thought-provoking, insightful, and perfectly tailored to the audience.